

PROTECT YOUR BUSINESS

IS WHAT WE DO





How can you ensure **your staff does what they should** with every customer?

You can't!



Regular audits, training, and follow-up is the **only way.**



In the eyes of regulators, **dealers are presumed guilty** until proven innocent.



Having the right policies in place may **save your license** if regulators knock at your door.

**FICE HAS PUT HUNDREDS OF AUTO
DEALERS ON THE RIGHT TRACK.**

OUR FOCUS AREA



IF YOUR GOALS ARE

Doing the right thing for your clients,
making sure they come back

Changing the culture at your store.

Ensuring everyone at the store is
following the policies.

Protecting yourself and your business

WE CAN HELP

In our many years in automotive
compliance, we put many dealerships
on the right track.

**YOU DON'T HAVE TO CHOOSE
BETWEEN MAKING MONEY AND
DOING THE RIGHT THING FOR
YOUR CLIENTS**

OUR SERVICES

General

On-call compliance consultant.

Analysis of Current Policies & Procedures.

Close collaboration with designated staff

Training

Life Staff Training

Online Regulatory Compliance Courses

Online Sales Training Library

Custom Courses

Monthly Completion Reports

New-Hire Training

Online Compliance Portal

Secure Document Repository for all compliance-related documents

Company-specific Documents vault

Deal Jacket Vault

Training Reports

Audit reports

F&I Office

In-Depth Deal Jacket Audits

Robust individual F&I reports

Implementing missing law-mandated and non-regulatory forms.

Manuals/Policy

ADM/MSRP

F&I Code of Conduct.

Fair Lending Policy,

Anti Discriminatory Lending Practices

Identity Theft Prevention Program

Information Security Plan

FTC New Safeguard Rule Program

NEW

Hands-On Programs, where you work directly with a cyber-security specialist to implement proper documents, procedures, and safeguards.

**LEARN HOW FICE SERVICES
CAN BE AT NO ADDITIONAL COST TO YOU
WITH THE CREDIT SOFT-PULLS METHODOLOGY**



CALL US TODAY



CHRIS TSIROPOULOS

Geo / Founder

Automotive experience

25+ YEARS

Compliance Consulting

OVER A DECADE

NYC DOI authorized
monitor agent

3 YEARS

About us

FICE is a small boutique-style firm, and we want to keep it this way. It allows us to build a long-term working relationship with every client and deliver the best results.

⊗ **No corporate bureaucracy**

⊗ **No middle-man**

⊗ **No BS**

We take pride in our reputation and the work we do. The proof of our success is over 80% of our client base has been with us for over seven years.

My story

My story started when I first joined a dealership as a salesperson 25 years ago.

My passion for learning and the automotive business propelled me to become an owner in just seven years.

My mistake was that I continued thinking like a salesperson instead of a business owner. I focused exclusively on sales and ignored the importance of protecting myself and my business on the legal side.

This mistake cost me my business and livelihood when the regulators came after me. Let me tell you, working as a waiter after owning the dealership is not fun.

Of course, I did not stay away from the automotive business for long and joined Automotive Compliance Consultants, investing a half-decade learning, understanding, and preaching compliance, compliance, and compliance! 6 years later, FICE Was Born.

OUR CLIENTS

Colonial
Auto Group

Major
World Auto

Koeppel
Auto Group

Hamilton
Imports

Potamkin
Auto Group

Bram
Auto Group

Atlantic
Auto Group

Copeland
Toyota

Empire
Auto Group

Plaza
Auto Group

Falmouth
Toyota

Todd
Maserati

Exceptionally competent



Chris is exceptionally competent; he knows the dealer's world inside and out, making it easy for us to work with him.

Chris is passionate about what he does. He guides and educates our team to ensure all the procedures are followed. And overall creates a compliance culture at our stores.

FRANK GRECO

General Manager, Westchester Toyota

Very valuable asset



Chris is exceptionally knowledgeable in regulatory compliance and the automotive world. This set of skills makes him a very valuable asset to our team.

I would like to restate my strong recommendation for FICE Experts...

ERIC L. KELTZ

Corporate Counsel, Major World (Automotive)



**PROTECT
YOUR BUSINESS**

FEEL THE DIFFERENCE



FIC EXPERTS

Finance & Insurance Compliance Experts

Contact Information



+1 (855)315-7355
+1(646)883-6202



ficexperts.com



14-02 150th st Whitestone,
NY 11357

Our Affiliates

Cyruli Shanks & Zizmor, LLP

Credit Bureau Connections

UrChoice Dealers